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You're talented. You're experienced and hardworking. But unless you work well with others, it all may count for nothing. That's because more often than not, your success in today's business world is utterly dependent on your success in collaborating with a whole host of other players within your organization. |  | |  |  |  | |  | Fortunately, the most potent secrets to more effective collaboration are now available for your benefit — in Harvard Business Review's *Breakthrough Collaboration Collection: How to Foster Teams That Get Results*. |  | |  |  |  | |  | |  | | --- | | [Breakthrough Collaboration Collection](http://links.mkt3142.com/ctt?kn=4&ms=NzUyMDk0NgS2&r=Mzc4ODQ0OTYwS0&b=0&j=MTAyODIwMTQ2S0&mt=1&rt=0) | | | |  | | |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | |  | [**SAVE 30%\***](http://links.mkt3142.com/ctt?kn=4&ms=NzUyMDk0NgS2&r=Mzc4ODQ0OTYwS0&b=0&j=MTAyODIwMTQ2S0&mt=1&rt=0) |  | [**The *Breakthrough Collaboration Collection* is  yours for $60\*\***](http://links.mkt3142.com/ctt?kn=4&ms=NzUyMDk0NgS2&r=Mzc4ODQ0OTYwS0&b=0&j=MTAyODIwMTQ2S0&mt=1&rt=0) |  | [ORDER NOW](http://links.mkt3142.com/ctt?kn=4&ms=NzUyMDk0NgS2&r=Mzc4ODQ0OTYwS0&b=0&j=MTAyODIwMTQ2S0&mt=1&rt=0) |  | http://hbr.s3.amazonaws.com/image/misc/buy_now_arrow_dots_26.gif | | |  | | **With this invaluable 3-volume collection of insights, strategies and best practices from some of the business world's foremost experts, you'll have the means to make collaboration one of your most powerful weapons. Whether you're an executive, a manager or an individual contributor, it's precisely what you need to fuel your success.** | |  | | **Our specially priced *Breakthrough Collaboration Collection: How to Foster Teams That Get Results* comprises:** | |  | | |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  | | --- | | **HARDCOVER** | |  | | Creative Conspiracy: The New Rules of  Breakthrough Collaboration | |  | | by Leigh Thompson | |  | | In this book, management expert Leigh Thompson reveals the keys to the kind of collaboration that allows teams to reach their full creative potential and maximize their results. Thompson combines broad-ranging research with real-life examples to offer strategies and practices designed to help teams and their leaders capitalize on what actually works when it comes to creative collaboration, facilitating the formation of a highly effective "creative conspiracy" among team members. *Creative Conspiracy* challenges managers to adopt an unconventional approach to leading teams that, done right, will lead to the creative success of every team — and every organization. | |  | |  | Creative Conspiracy |  | | |  | |  | |  | | |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  | | --- | | **HARDCOVER** | |  | | Collaboration: How Leaders Avoid the Traps, Create Unity, and Reap Big Results | |  | | by Morten T. Hansen | |  | | In *Collaboration*, author Morten Hansen takes aim at what many leaders inherently know: in today's competitive environment, companywide collaboration is an imperative for successful strategy execution, yet the sought-after synergies are rarely, if ever, realized. Hansen shows managers how to get beyond collaborative failure through "disciplined collaboration" — a practical framework and set of tools managers can use to:   * Assess when — and when not — to pursue collaboration across units to achieve goals * Identify and overcome the four barriers to collaboration * Get people to buy into the larger picture, even when they own only a small piece of it * Be a "T-Shaped Manager," collaborating across divisions while still working deeply in your own unit * Create networks across the organization that are not large, but nimble and effective | |  | | Employing insightful research, in-depth case studies, and company interviews, *Collaboration* delivers practical advice and tools to help your organization collaborate — for real results. | |  | Collaboration |  | | |  | |  | |  | | |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  | | --- | | **PAPERBACK** | |  | | HBR's 10 Must Reads on Teams | |  | | A selection of the ten most prescient, actionable *Harvard Business Review* articles has been compiled for the first time to help you assemble and steer teams that get results. This collection includes these exceptional HBR articles:   * "Why Teams Don't Work" by Diane Coutu * "The Discipline of Teams" by Jon R. Katzenbach and Douglas K. Smith * "Eight Ways to Build Collaborative Teams" by Lynda Gratton and Tamara J. Erickson * "Building the Emotional Intelligence of Groups" by Vanessa Urch Druskat and Steven B. Wolff * "Managing Multicultural Teams" by Jeanne Brett, Kristin Behfar, and Mary C. Kern * "The Tough Work of Turning Around a Team" by Bill Parcells * "When Teams Can't Decide" by Bob Frisch * "Virtuoso Teams" by Bill Fischer and Andy Boynton * "How Management Teams Can Have a Good Fight" by Kathleen M. Eisenhardt, Jean L. Kahwajy, and L.J. Bourgeois III * "Can Absence Make a Team Grow Stronger?" by Ann Majchrzak, Arvind Malhotra, Jeffrey Stamps, and Jessica Lipnack. | |  | HBR's 10 Must Reads on Teams |  | | |  | |  | |  | | |  | | --- | | **Get the insights and strategies you need to build more effective teams. Order** [**HBR's Breakthrough Collaboration Collection: How to Foster Teams That Get Results**](http://links.mkt3142.com/ctt?kn=4&ms=NzUyMDk0NgS2&r=Mzc4ODQ0OTYwS0&b=0&j=MTAyODIwMTQ2S0&mt=1&rt=0) **today for just $60 and save 30% off the price of the individual components!** | |  | |  | |  | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | |  | | --- | | To order by phone, call us toll-free at 800-668-6780 and mention referral code 01909. 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